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Brian Prock
President

INTRODUCTION

Brian is a well-rounded real estate services professional, business-oriented architect, real estate developer, manager and builder of projects from feasibility through occupancy- successful in corporate and entrepreneurial environments with specific experience in commercial, industrial, custom residential, hospitality, medical, retail, educational, and aviation projects.

Trestle Companies is the culmination of exposure to and involvement in the Real Estate / Construction Industry that started even before graduating from USC in 1989. Trestle is a vast offering that leverages first-hand experience and multi-faceted exposure to consultants, vendors, agencies, and owners. It is an opportunity to locate, lead, and launch resources with maximizing value as a key objective.

CAREER JOURNEY

Prior to founding Trestle Companies Brian was Senior Vice President / Orange County Market Lead of Project and Development Services for Jones Lang LaSalle. Responsibilities included management of key client relationships in partnership with JLL Brokers and the responsibility to ensure alignment of talent and resources applied toward projects from initiation through occupancy. Under his leadership, Brian increased business unit revenue every year since joining JLL in 2012 including 180% growth within a twelve-month period.

During his tenure at JLL Brian was recognized with the following awards:

- 2015 "Top Achiever" award (JLL national recognition for significant revenue generation)
- 2014 "Alliance Award" (JLL local recognition for inter-business-line collaboration)
- 2014 "Gold Achiever" award (JLL National recognition for significant revenue generation)
- 2013 "Brass Monkey" award (JLL local recognition for going "above and beyond")

With CareMore Medical Enterprises in Cerritos, CA, Brian served as Senior Manager of Real Estate Services. He formed the Real Estate Department within the then recently acquired CareMore and managed over sixty leases (clinics and administrative offices) across the Southwest.

For Premier Business Properties / Continental Design-Build, Brian spearheaded and managed the construction of commercial projects in Arizona, Nevada, and California. PBP / CDB represented a transition from the profession of architecture to ownership that utilized the MBA (USC 1996) he achieved via an evening education program while working full-time.

Born and raised in Southern California, his career began at a San Diego-based architecture firm. Over the course of fifteen years, Brian's career grew in scope, responsibility and leadership from contributing as a designer, job captain, project manager, and project director for architectural firms including LPA Inc. and Wimberly Allison Tong & Goo which took him overseas for international projects in the Bahamas, Saudi Arabia, the United Arab Emirates, and India.

Brian's wide-range of Industry experience was born from a love of woodworking which at its core- is design, construction, project management, and the realization of a tangible work product that can provide years of both utility and aesthetic beauty. Construction, and architectural positions through high school and college including a semester in Florence Italy with extensive travel throughout Europe ingrained in him strongly-held belief that people and process, if properly prioritized, can make any project successful.

EDUCATION AND ACHIEVEMENTS

- MBA, USC's Marshall School of Business (1996). Recipient of "Best Business Plan" award.
- BARCH, USC School of Architecture (1989)
- Syracuse University (semester overseas) Florence, Italy 1988
- Architect licensed in CA #C27240

SELECT PROJECTS AND CLIENTS*

3- Day Blinds*
Caldwell Land Solutions
CapRock Partners*
Cavotec Corporation*
CircleVision

Cupps Residence
Cypress Semiconductor*
Epson America, Inc.
Hilton Anaheim*
Hilton San Diego*

John Hancock*
Marriott Irvine*
Mitsubishi Electric*
Palomar Hotel San Diego*
ProMach

Roberson Residence
Rockwell Collins*
Catalina Island Company
Thales Group*
Vanguard University